



VACANCY NOTICE

Position	Managing Executive
Region	Western Cape, South Africa
Employment Status	Full Time
Reference Number	KENI-2021-VAC006 (Please quote reference number when applying)

The role is based at Kenilworth Racecourse and reports into the Chairman/ Board of Kenilworth Racing. The successful incumbent will mainly be responsible for defining the strategy and direction of the business and will also be responsible for the execution of any agreements with 4Racing. Should any agreements be concluded with 4Racing there will be matrix accountability to the 4Racing CEO and the respective 4Racing Executive Management team in executing on the aligned goals and objectives.

Other key responsibilities but not limited, are as follows:

- Managing the Financial metrics and drivers to create a sustainable business model
- Growing the betting landscape
- Implementing a property optimization strategy
- Driving a digitization journey
- Creating cost efficient enablers of the Racing product (end-to-end)
- Maximising marketing, events and commercial sponsorships (including broadcast)
- Enhancing the Racing Experience for owners, punters, guests and stakeholders
- Creating sustainable / optimal Stakes levels (in-season and out-of-season)
- Focusing on the BBBEE scorecard to maintain a Level 4 rating or better
- Ensuring compliance with the Western Cape Gambling and Racing Board, NHRA
- Developing a high performing team with focus on commercial

Applicants should be in possession of the following skill set:

- Relevant business-related qualification (BCom) with either Honours or Masters (preferred);
- More than 10 years in a senior management role within the gaming, sports, leisure industry;
- Government and C Suite Stakeholder and relationship management experience;
- Experience in managing diverse operational teams and delivering net business value;
- Experience in delivering multiple large-scale projects (from conception to delivery) simultaneously;
- Strong financial background with focus on cost management;
- Business process optimisation;
- Property management and optimisation experience preferred;
- General understanding of totalisator and fixed odds betting;
- Event Management, Marketing, Sponsorships;
- Ability to work well under pressure with strong change management skills;
- Build a high-performance culture

Please note that applicants may be required to undergo assessments in need.

Interested candidates must submit a detailed Curriculum Vitae with at least two contactable references to cindy@kenilworthracing.com.

Primary consideration will be given to candidates complementing Kenilworth Racing's Employment Equity and transformation initiative.

CLOSING DATE: 24 SEPTEMBER 2021

By submitting your CV and personal information, you agree to Kenilworth Racing utilising this information to conclude our recruitment process which entails distributing your information to all relevant recruitment participants and service providers who forms part of this process.

If you have not received feedback on your application within two weeks, then please accept that your application was unsuccessful.